



Carl Brown
State Director of the D.C. SBDC Network

Carl Brown is the State/Executive Director of the District of Columbia Small Business Development Center (DCSBDC) on the prestigious campus of Howard University. He has a wealth of small business development knowledge with over 25 years of experience. His subject matter expertise is in the following areas: human resources, sales, marketing, procurement, and government contracting. Additionally, he is the host of the popular radio talk show “The Small Business Report” airing on Sirius XM Channel 141 every Tuesday, Thursday, and Friday.

Carl has held executive positions at Verizon, Pepsi-Cola, and Washington Metropolitan Area Transit Authority. His public sector experience includes Federal, state, and local government where he was a warranted contract officer. Carl has been a guest on numerous radio shows and interviewed by national media outlets including Wall Street Journal, MSNBC.com, WalletHub.com, local newspapers Washington Informer and Afro-American. Creator of the comic book character’s: Sammy the Saver, Ca\$h Money Carl and Fashionista Katrina. He has appeared on the History Channel, featured on the “Fast History Of;” “Food that built America,” and “Toys that built America.” He holds a BA from Howard University and an MGA from University of Maryland University College. Carl is a Certified Contract Compliance Administrator and a Sherpa Executive Coach.